Statewide Term Contract
071C – Type C (Conventional)
School & Activity Buses

Bid Number: 201900616
Contract Name: Type C (Conventional) School & Activity Buses
Effective Dates: August 15, 2019 through January 5, 2024

Awarded Vendors, Manufacturer and Contacts:
- Carolina Thomas LLC – Kelly Rivera - (800) 440-3492 – (336) 687-4765
- Gregory Poole Bus Sales – Blue Bird – Walt Brandenburg (919) 755-7051
- White’s International Trucks – IC Bus – Mark Hunt (800) 632-1050 – (336) 553-4738

Contract Covers:
This contract is intended to cover the state’s normal requirements for the following items:
- Type C School Buses
- Type C Activity Buses

Award of specific items to vendors can be found on the Pricing Sheet.

Contract Does Not Cover:
This contract does not cover:
- Chassis configurations that aren’t specifically listed in the award (Type A, B and D)
- Prisoner transport buses

Mandatory Contract:
This is a mandatory Statewide Term Contract for state agencies, departments, institutions, universities, community colleges, and non-mandatory entities including schools and local governments.

Special Note:
The Department of Public Instruction (DPI) manages the process of replacement school buses for North Carolina’s Public Schools. Based on years and mileage criteria, DPI annually identifies which buses in the state fleet are subject to replacement. If the legislative appropriation is insufficient to replace all buses meeting the criteria, then the buses eligible for replacement are prioritized by DPI and those eligible – within available resources – are designated for replacement in priority order.

To best meet their needs, LEAs may select any size bus as a replacement for the one being replaced. To replace more than one NON-LIFT BUS with a LIFT BUS, the LEA must pay the cost of the additional LIFT(s) and the LEA must usually pay the cost of a “flat floor” configuration.

If more than one vendor is awarded a contract for a particular bus size (capacity), DPI anticipates that it will consider the “default vendor” in each school bus size/configuration category to be the one offering the lowest price. However, if an LEA’s fleet operation needs would be best met by selecting another bus from the contract, it may select the alternate bus as its state replacement bus provided that the LEA submits its justification to DPI along with its purchase order.

Delivery:
Delivery shall be made within 210 consecutive calendar days of the receipt of a purchase order. Delivery shall be made to the designated pickup sites listed below for each vendor:
- Carolina Thomas LLC (Thomas Bus) - 6643 Auction Road, Archdale, NC
- Gregory Poole Bus Sales (Blue Bird) - 400 Gregory Poole Lane, Mebane, NC
- White’s International Trucks (IC Bus) - 7045 Albert Pick Road, Greensboro, NC
Order Placement

Local Education Agencies (LEA) must submit purchase orders for school and activity buses through the Department of Public Instruction, Transportation Services for verification and/or approval.

- Original purchase orders for school buses must be mailed.
- Copies of original purchase orders for activity buses can be mailed or faxed.
- Copies of E-Procurement orders can be mailed or faxed.
- School and Activity Bus Dealers are instructed not to process orders without approval from DPI Transportation Services.
- All non-LEA users are to place orders directly with the vendor.

The following information needs to be included in your purchase order. It is important that you follow all steps in the process to minimize errors.

1. Address purchase order to the contractor.
2. Charge to Address: Indicate correct "charge to" for billing purposes.
3. Title Information:
   On the purchase order, you must designate how the vehicle is to be titled.
   Example:
   _____________ County Board of Education
   or
   _____________ City Board of Education
   Contractor will provide "Application for Title" to obtain license and title of vehicle.
4. Contact Person: Ordering agencies should list a designated contact person and telephone number who can answer questions concerning the order and who can be notified by the contractor when the vehicle is ready for pickup.
5. Color or Lettering: Indicate color as school bus yellow and indicate the format for your county lettering designation.

Loaded into E-Procurement

No. Catalogs are not loaded in E-Procurement.

E-Procurement Help Desk

(888) 211-7440

Contract Manager

James Brown (984) 236-0253

Please reach out to the awarded Vendors for specific questions regarding the goods for this contract.

Contract Addenda

10/31/2019: Carolina Thomas Pricing updated for Propane Option
01/03/2020: Contract Administrator Changed to Richard Reber
09/21/2020: Carolina Thomas Price Increase
3/19/2021: Contract Administrator changed to Nicole Mathis
7/9/2021: Price increase for Carolina Thomas line items 1-16 & price decrease for option item 17. Price increase for Gregory Poole line items 3,4 and option 17.
7/23/2021: White’s International Trucks – IC Bus submitted price increases for items 1-13 & 16, Option 17, 19-26, 32, 39 & 40; Line item 15 was decreased; Electric Bus Option added to contract – Contact Vendors for total cost information (cost represents Electric Drivetrain Option and
<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
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<tbody>
<tr>
<td>11/30/2021</td>
<td>Removed Tom Schaaf and added Kelly Rivera as contact for Carolina Thomas LLC.; Price Increase for Gregory Poole – Blue Bird for items 1-8; 9-16; Option (s) – 17, 19-32, 36-42; 45 &amp; Electric Bus Option - #48 &amp; #49 (Effective 12/3/2021); Whites IC added electric charging system to Bus Option (Effective)</td>
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<td>1/10/2022</td>
<td>Price increase for Carolina Thomas line items 1-16; Revised the description of item 50 from Compatible DCFC Charging Station to item 52 Proterra 60kW Charger; Hankook Tires replaced with Michelin X Line Energy Z Tires; Price increase for Gregory Poole line items 1-16; 17, 19-32, 36-42, 45 &amp; 48-49; Price Increase for Whites IC BUS line items 11, 12, 13, 15 &amp; 16; Added item 51 Description 60K W Charger. Added the option to extend the contract through 12/31/2022 if needed. The awarded Vendor(s) shall not offer added incentives to users to purchase good(s) awarded under this contract.</td>
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<tr>
<td>2/25/2022</td>
<td>Contract Administrator changed to Frank Slifer</td>
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<tr>
<td>8/24/2022</td>
<td>Contract Extended through January 13, 2023</td>
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<tr>
<td>1/5/2023</td>
<td>Contract extended on a month-to-month basis until new contract is solicited and awarded, but not to exceed one year. Vendors will be given a 30-day notice of expiration.</td>
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<tr>
<td>3/22/2023</td>
<td>Contract Administrator changed to Contract Manager James Brown</td>
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Compatible DCFC charging Station (only).