## Statewide Term Contract 475B – Durable Medical Equipment

<table>
<thead>
<tr>
<th>Bid Number</th>
<th>201901209</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Name</td>
<td>Durable Medical Equipment</td>
</tr>
<tr>
<td>Effective Dates</td>
<td>May 1, 2020 through April 30, 2024 with one one-year renewal option remaining</td>
</tr>
</tbody>
</table>

### Awarded Vendors and Contacts

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Contact</th>
<th>Phone</th>
<th>Days Available</th>
</tr>
</thead>
<tbody>
<tr>
<td>EZ Way Inc.</td>
<td>Rick Finch</td>
<td>(800) 627-8940</td>
<td>14-30 Days</td>
</tr>
<tr>
<td>Huffman Medical Inc.</td>
<td>Kevin Huffman</td>
<td>(336) 210-6030</td>
<td>14-30 Days</td>
</tr>
<tr>
<td>Image Management LLC</td>
<td>Brian Hudson</td>
<td>(919) 829-1479</td>
<td>14-30 Days</td>
</tr>
<tr>
<td>MERCO Biomedical</td>
<td>Krista Kalweit</td>
<td>(800) 871-2547</td>
<td>10-30 Days</td>
</tr>
<tr>
<td>ProCare Medical</td>
<td>Kevin Chesnutt</td>
<td>(855) 528-0421</td>
<td>14-30 Days</td>
</tr>
</tbody>
</table>

### Contract Covers

#### General Information
This contract covers the state’s normal requirements for durable medical equipment including lifts (bath, ceiling, patient, vertical platform/porch, stair), aids (mobility, standing), hospital beds (hospital, home care), mattress systems, wheelchairs, scooters, chairs (shower, commode, positioning, EZ transport), grab bars/safety rails, transfer devices, trollies, bariatric, bathing and hygiene, vehicle extraction, rehabilitation tools, parts and accessories based on manufacturer.

#### Standard Products
Defined as off-the-shelf products and accessories that require no custom modifications. For example, a standard wheelchair with available accessories that can be shipped with the chair.

#### Custom Orders
Defined as products or accessories that require custom modifications. For example, to build a custom wheelchair that has features or accessories to accommodate a client with special height, length and width requirements, such as custom back height, seat width, head and leg supports, and molded cushions.

### Convenience Contract
This is a convenience Statewide Term Contract for state agencies, departments, institutions, universities, community colleges, and non-mandatory entities including schools and local governments.

### Equipment Installation
#### Standard Installation
is FREE and included for all items except as noted in CUSTOM INSTALLATION. Equipment is delivered already assembled, set-up and/or secured in place and is ready to operate with no additional modifications to the equipment itself or the site.

#### Custom Installation
is applicable only to the installation for lift systems (porch/platform lifts, stair lifts, ceiling lifts) and door openers. It is recognized that additional site prep work may be necessary for turnkey and successful installation of these items. Additional USUAL
AND CUSTOMARY CHARGES related to an installation are to be quoted beforehand to the local office, approved by the authorizing case manager and billed separately on the final invoice.

<table>
<thead>
<tr>
<th><strong>Transportation Charges</strong></th>
<th>Vendors will deliver, FOB destination, as specified above after receipt of purchase order. If applicable, delivery of equipment shall not be considered to have occurred until installation has been completed.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Taxes</strong></td>
<td>Prices do not include North Carolina sales or use taxes.</td>
</tr>
<tr>
<td><strong>Warranty</strong></td>
<td>Manufacturer’s standard warranty shall apply. Vendors warrant that all equipment furnished under this contract will be newly manufactured and of good material and workmanship, and vendors agree to replace defective items within ten (10) calendar days of notification by the agency. Replacements, adjustments and corrective measures are to be at no charge to the state. The warranty will be for a minimum period of twelve (12) months from the date that equipment is put into operation or the length of the manufacturer’s warranty, whichever is longer. Such warranty shall cover the cost of all defective parts replacement, labor, freight, and technicians’ travel at no additional cost to the state. To the extent not superseded by the terms of this paragraph, manufacturer’s warranty terms shall apply. A flat labor rate of $35.00 per trip applies for non-defect related warranty.</td>
</tr>
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</table>

### Maintenance Option
Following expiration of the warranty, vendors, or third-party service providers listed above, must abide by the following servicing terms regarding post warranty work or general servicing and maintenance.

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Vendor/Dealer Facility Labor/Hour</th>
<th>Technician Travel Labor/Hour</th>
<th>Client’s/End User’s Location Labor/Hour Onsite</th>
</tr>
</thead>
<tbody>
<tr>
<td>EZ Way, Inc.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Huffman Medical, Inc.</td>
<td>$75.00</td>
<td>$50.00</td>
<td>$75.00</td>
</tr>
<tr>
<td>Image Management, LLC.</td>
<td>$60.00</td>
<td>$25.00</td>
<td>$80.00</td>
</tr>
<tr>
<td>MERCO Biomedical</td>
<td>$130.00</td>
<td>$120.00</td>
<td>$135.00</td>
</tr>
<tr>
<td>ProCare Medical</td>
<td>$89.00</td>
<td>$89.00</td>
<td>$89.00</td>
</tr>
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Mileage noted separately on the invoice: Current Standard IRS rate at the time of service.

### Substitutions
Substitutions are not permitted without prior approval from Purchase & Contract.

### Loaded into E-Procurement
Yes. Ordering Instructions are loaded in [E-Procurement](#).

### E-Procurement Help Desk
(888) 211-7440

### Contract Manager
James Brown – 984-236-0253

### Contract Attachments
- **6/24/2020:** Contract Administrator Change to Nicole Mathis
- **7/1/2022:** Contract Administrator Change to Nick Edwards.
- **2/07/2023:** Contract renewed for one (1) year.
3/22/2023: Contract Administrator changed to Contract Manager James Brown