

Statewide Term Contract

475B - Durable Medical Equipment

Bid Number	201901209
Contract Name	Durable Medical Equipment
Effective Dates	May 1, 2020 through April 30, 2024 with one one-year renewal option remaining
Awarded Vendors and Contacts	<p>EZ Way Inc. Rick Finch (800) 627-8940 14-30 Days Manufacturer: EZ Way (5.0% - 25.0%)</p> <p>Huffman Medical Inc. Kevin Huffman (336) 210-6030 14-30 Days Manufacturers: Pride Mobility (15.0% - 30.0%) and Medline (10.0%)</p> <p>Image Management LLC Brian Hudson (919) 829-1479 14-30 Days Manufacturers: Harmar (20.5%) and Barrier (20.5%)</p> <p>MERCO Biomedical Krista Kalweit (800) 871-2547 10-30 Days Manufacturers: MJM International (5.0%), Invacare (30.0%), Dive Medical (35.0%), and ARJO (5.0%)</p> <p>ProCare Medical Kevin Chesnutt (855) 528-0421 14-30 Days Manufacturers: Broda (21.95%), Lopital (14.0%), and Vancare (5.0%)</p>
Contract Covers	<p><u>General Information</u></p> <p>This contract covers the state's normal requirements for durable medical equipment including lifts (bath, ceiling, patient, vertical platform/porch, stair), aids (mobility, standing), hospital beds (hospital, home care), mattress systems, wheelchairs, scooters, chairs (shower, commode, positioning, EZ transport), grab bars/safety rails, transfer devices, trollies, bariatric, bathing and hygiene, vehicle extraction, rehabilitation tools, parts and accessories based on manufacturer.</p> <p><u>Standard Products</u></p> <p>Defined as off-the-shelf products and accessories that require no custom modifications. For example, a standard wheelchair with available accessories that can be shipped with the chair.</p> <p><u>Custom Orders</u></p> <p>Defined as products or accessories that require custom modifications. For example, to build a custom wheelchair that has features or accessories to accommodate a client with special height, length and width requirements, such as custom back height, seat width, head and leg supports, and molded cushions.</p>
Convenience Contract	This is a convenience Statewide Term Contract for state agencies, departments, institutions, universities, community colleges, and non-mandatory entities including schools and local governments.
Equipment Installation	<p>Standard Installation is FREE and included for all items except as noted in CUSTOM INSTALLATION. Equipment is delivered already assembled, set-up and/or secured in place and is ready to operate with no additional modifications to the equipment itself or the site.</p> <p>Custom Installation is applicable only to the installation for lift systems (porch/platform lifts, stair lifts, ceiling lifts) and door openers. It is recognized that additional site prep work may be necessary for turnkey and successful installation of these items. Additional USUAL</p>

	AND CUSTOMARY CHARGES related to an installation are to be quoted beforehand to the local office, approved by the authorizing case manager and billed separately on the final invoice.																								
Transportation Charges	Vendors will deliver, FOB destination, as specified above after receipt of purchase order. If applicable, delivery of equipment shall not be considered to have occurred until installation has been completed.																								
Taxes	Prices do not include North Carolina sales or use taxes.																								
Warranty	<p>Manufacturer’s standard warranty shall apply. Vendors warrant that all equipment furnished under this contract will be newly manufactured and of good material and workmanship, and vendors agree to replace defective items within ten (10) calendar days of notification by the agency. Replacements, adjustments and corrective measures are to be at no charge to the state. The warranty will be for a minimum period of twelve (12) months from the date that equipment is put into operation or the length of the manufacturer’s warranty, whichever is longer. Such warranty shall cover the cost of all defective parts replacement, labor, freight, and technicians’ travel at no additional cost to the state. To the extent not superseded by the terms of this paragraph, manufacturer’s warranty terms shall apply.</p> <p>A flat labor rate of \$35.00 per trip applies for non-defect related warranty.</p>																								
Maintenance Option	<p>Following expiration of the warranty, vendors, or third-party service providers listed above, must abide by the following servicing terms regarding post warranty work or general servicing and maintenance.</p> <table><tr><th>Vendor</th><th>Vendor/Dealer Facility Labor/Hour</th><th>Technician Travel Labor/Hour</th><th>Client’s/End User’s Location Labor/Hour Onsite</th></tr><tr><td>EZ Way, Inc.</td><td></td><td></td><td></td></tr><tr><td>Huffman Medical, Inc.</td><td>\$75.00</td><td>\$50.00</td><td>\$75.00</td></tr><tr><td>Image Management, LLC.</td><td>\$60.00</td><td>\$25.00</td><td>\$80.00</td></tr><tr><td>MERCO Biomedical</td><td>\$130.00</td><td>\$120.00</td><td>\$135.00</td></tr><tr><td>ProCare Medical</td><td>\$89.00</td><td>\$89.00</td><td>\$89.00</td></tr></table> <p>Mileage noted separately on the invoice: Current Standard IRS rate at the time of service.</p>	Vendor	Vendor/Dealer Facility Labor/Hour	Technician Travel Labor/Hour	Client’s/End User’s Location Labor/Hour Onsite	EZ Way, Inc.				Huffman Medical, Inc.	\$75.00	\$50.00	\$75.00	Image Management, LLC.	\$60.00	\$25.00	\$80.00	MERCO Biomedical	\$130.00	\$120.00	\$135.00	ProCare Medical	\$89.00	\$89.00	\$89.00
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Substitutions	Substitutions are not permitted without prior approval from Purchase & Contract.																								
Loaded into E-Procurement	Yes. Ordering Instructions are loaded in E-Procurement .																								
E-Procurement Help Desk	(888) 211-7440																								
Contract Manager	Melissa Pressley (984) 236-0257																								
Contract Attachments	<p>6/24/2020: Contract Administrator Change to Nicole Mathis</p> <p>7/1/2022: Contract Administrator Change to Nick Edwards.</p> <p>2/07/2023: Contract renewed for one (1) year.</p>																								

3/22/2023: Contract Administrator changed to Contract Manager James Brown
9/14/2023: Contract Manager changed to Melissa Pressley