Statewide Term Contract
6010A - Manikins, Accessories and Services

Bid Number | DPC-542760739-NE
---|---
Contract Name | Manikins, Accessories and Services
Effective Dates | March 23, 2023 through March 22, 2027

Awarded Vendors, Contacts, Delivery, and Manufacturers
- **Bound Tree Medical LLC** | Randy Campbell | (800) 533-0523 x5121 | 2-3 days for stocked items; non-stocked items subject to manufacturer availability, estimated 30 days
  Manufacturer: Laerdal and NASCO Healthcare
- **Echo Healthcare Inc.** | Dana Gilbreath | (877) 393-0499 | 60 days
  Manufacturer: Echo Healthcare
- **Gaumard Scientific Company Inc.** | Gordon McKeown | (305) 302-3389 | 80 days
  Manufacturer: Gaumard
- **Innosonian America** | Kevin Webb | (551) 227-3231 | 30 days
  Manufacturer: Innosonian America
- **Pocket Nurse** | Aaron Vicari | (800) 225-1600 x3712 | 45 days
  Manufacturer: 3B, BT USA, CAE Healthcare, Hudson Simulation Services, Lumis, Prestan, Vata
- **Realityworks** | Laura Brawley | (715) 858-7135 | 30 days
  Manufacturer: Realityworks

Contract Covers
This contract covers the state’s normal requirements for manikins, including patient care and trainers, accessories, learning applications, training including BLS, education and consumables, support, maintenance, and installation based on manufacturer.

Mandatory Contract
This is a mandatory statewide term contract for state agencies, departments, institutions, universities, and community colleges, unless exempted by North Carolina general statute. Non-mandatory entities, including schools and local government, may use this contract if allowed by general statute.

Contract Items and Pricing
Vendor prices are based on percentage off the MSRP, with additional volume discount rates.

Delivery Information / Transportation Charges
Delivery is FOB destination. The minimum order to qualify for prepaid shipping is $50.00. The state is required to use this contract for orders less than the minimum order amount. However, in such cases, the order will be shipped prepaid and actual transportation charges may be added to the invoice as a separate line item. Vendors must provide an estimated shipping amount upon request. If applicable, delivery of equipment shall not be considered to have occurred until installation has been completed.

Taxes
Prices do not include North Carolina sales or use taxes.
**Warranty**

Manufacturer’s standard warranty shall apply to the extent it exceeds minimum warranty requirements. Vendor warrants that all equipment furnished will be new and of good material and workmanship. The warranty will be for a minimum period of twelve (12) months or manufacturer’s standard warranty, whichever is greater, from date equipment is put into operation. Such warranty shall cover the cost of all defective parts replacement, labor, freight, and technician travel at no additional cost to the state.

**Maintenance Option**

Following expiration of the above warranty, vendor, or third-party service provider listed above, shall maintain the system specifications and performance level in accordance with the manufacturer’s published specifications. It shall include all parts, all remedial maintenance labor, and all travel and living expenses incurred. Coverage shall be from 8:00 a.m. to 5:00 p.m., Monday through Friday, except state-recognized holidays.

<table>
<thead>
<tr>
<th>Substitutions</th>
<th>Substitutions are not permitted without prior approval of the Division of Purchase &amp; Contract.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loaded into E-Procurement</td>
<td>Line-item catalogs are being loaded into E-Procurement.</td>
</tr>
<tr>
<td>E-Procurement Help Desk</td>
<td>(888) 211-7440</td>
</tr>
<tr>
<td>Contract Manager</td>
<td>James Brown (984) 236-0253</td>
</tr>
</tbody>
</table>
| Contract Attachments | Bound Tree Medical  
Echo Healthcare  
Gaumard Scientific  
Innosonian America  
Pocket Nurse  
Realityworks |