

# Statewide Term Contract

## 2210B – Grounds Maintenance Equipment

<b>Bid Number</b>	DPC-475283035-FS
<b>Contract Name</b>	Grounds Maintenance Equipment
<b>Effective Dates</b>	February 1, 2023 – January 31, 2028
<b>Awarded Vendors, Contacts and Manufacturer Lines Represented</b>	<ol style="list-style-type: none"> <li>1. <a href="#"><u>Ariens Company</u></a> (920) 756-4665 Voice/Fax   <a href="#"><u>Tyler Walimaa</u></a> Manufacturers: Gravely <a href="#"><u>Authorized Dealers</u></a></li> <li>2. <a href="#"><u>ATMAX Equipment</u></a> (813) 634-1111   <a href="#"><u>Tim Ward</u></a> Manufacturers: ATMAX</li> <li>3. <a href="#"><u>Blade Equipment</u></a> (800) 736-5060   (919) 989-6456 Fax   <a href="#"><u>Daniel Deriscavage</u></a> Manufacturers: Ventrac</li> <li>4. <a href="#"><u>Bush Hog</u></a> (800) 363-6096   (334) 874-2700   (334) 874-2701 Fax <a href="#"><u>Jimmy Anderson</u></a> Manufacturers: Bush Hog <a href="#"><u>Authorized Dealers</u></a></li> <li>5. <a href="#"><u>Carswell Distributing</u></a> (800) 929-1948   (336)767-7700   (336) 744-2214 Fax <a href="#"><u>Andrew Moss</u></a> Manufacturers: Bobcat, Classen, Encore, Little Wonder, Greenworks, Redmax, Ryan <a href="#"><u>Authorized Dealers</u></a></li> <li>6. <a href="#"><u>Clark Equipment Co. Db a Bobcat Company</u></a> (701) 241-8793   <a href="#"><u>Barry Hanson</u></a> Manufacturers: Bobcat Company <a href="#"><u>Authorized Dealers</u></a></li> <li>7. <a href="#"><u>CNH America LLC</u></a> (717) 715-2489   <a href="#"><u>Amy Swett</u></a> Manufacturers: New Holland <a href="#"><u>Authorized Dealers</u></a></li> <li>8. <a href="#"><u>Deere &amp; Company</u></a> (800) 358-5010   (919) 804-2285   (919) 804-2816 Fax <a href="#"><u>Andy Roman</u></a> Manufacturers: John Deere <a href="#"><u>Authorized Dealers</u></a></li> <li>9. <a href="#"><u>Embankscape Equipment, LLC</u></a> (920) 634-2227   <a href="#"><u>Jessica Korthals</u></a> Manufacturers: RC Mowers <a href="#"><u>Authorized Dealers</u></a></li> <li>10. <a href="#"><u>Energreen America Inc.</u></a> (470) 989-2600   <a href="#"><u>Larry Katzer</u></a> Manufacturers: Robo</li> <li>11. <a href="#"><u>Hustler Turf Equipment</u></a> (620) 327-4911   (630) 323-5118 Fax   <a href="#"><u>Jennifer Kucera</u></a> Manufacturers: Hustler Turf</li> </ol>

12. [\*\*Infrastructure Solutions Group Inc.\*\*](#) (704) 833-8048 | (704) 967-7975  
[Sean Lemcke](#)  
Manufacturers: Green Climber
13. [\*\*James River Equipment\*\*](#) (800) 632-0376 | (336) 668-2762 | (336) 668-3714 Fax  
[Michael Ready](#)  
Manufacturers: Brown Manufacturing, Diamond, Stihl  
[Authorized Dealers](#)
14. [\*\*Jet-Vac Equipment LLC\*\*](#) (800) 527-4469 | (803) 494-4430 | (803) 494-4440 Fax  
[Justin Kohl](#)  
Manufacturers: Sewer Equipment Co. of America  
[Authorized Dealers](#)
15. [\*\*JFS Power Equipment Inc.\*\*](#) (252) 235-2311 | (252) 235-9826 Fax  
[Leigh Ann Thorne](#)  
Manufacturers: Ferris
16. [\*\*M-B Companies\*\*](#) (800) 558-5800 | (920) 898-1011 | (920) 898-4588 Fax  
[Josh Abler](#)  
Manufacturers: M-B Companies
17. [\*\*Moridge Manufacturing Inc.\*\*](#) (620) 345-8621 | [Brent Dobson](#)  
Manufacturers: Grasshopper  
[Authorized Dealers](#)
18. [\*\*MTD Products Company\*\*](#) (866) 246-4971 | (330) 225-2600 | (800) 541-8650 Fax  
[Jennifer Kucera](#)  
Manufacturers: Cub Cadet, Dewalt
19. [\*\*Outdoor Equipment Distributors\*\*](#) (800) 827-7870 | (919) 876-6937 | (919) 850-9163  
or (800) 877-9163 Fax | [Lori White](#)  
Manufacturers: Echo, Walker Manufacturing, Wright Manufacturing
20. [\*\*Pro-Mow Equipment Sales\*\*](#) (919) 772-3001 | (919) 772-3688 Fax | [Tim Bunn](#)  
Manufacturers: BCS, Billy Goat, Exmark, Ferris, Shindaiwa, Simplicity, Snapper, Z-Turf
21. [\*\*Quality Equipment LLC\*\*](#) (919) 346-5410 – (919) 346-5418 Fax | [Jonathan Lee](#)  
Manufacturers: Stihl
22. [\*\*Quality Mower & Saw Equip. Inc. d/b/a Durham Polaris\*\*](#) (800) 422-0419 | (919) 596-9468 | (919) 596-1671 Fax [Hal Pate](#)  
Manufacturers: Billy Goat, Husqvarna (Zero Turn Mowers Only), Husqvarna (Chainsaws and Cutoff saws only), Husqvarna (Aerators Only), Ryan, Polaris
23. [\*\*Smith Turf & Irrigation LLC\*\*](#) (800) 932-8676 | (704) 909-3454 | (704) 398-1428 Fax  
[Jay Floyd](#)  
Manufacturers: Toro

24. [Tiger Corporation](#) (800) 843-6849 | (605) 336-7900 | (605) 338-9702 Fax  
[Shawn Cleary](#)  
Manufacturers: Tiger Mower
25. [Tri-State Pump & Controls Inc.](#) (800) 868-4631 | (864) 843-8100 | (864) 843-6373  
Fax [Tripp Cobb](#)  
Manufacturers: Jacobsen, Smithco
26. [Turf Equipment & Supply Co.](#) (866) 641-8686 | (828) 883-2426 Fax  
[Chrissy Hale](#)  
Manufacturers: Toro  
[Authorized Dealers](#)

## Contract Covers

The following categories include commercial / economy equipment lines, accessories, features, and options based on a percentage off Manufacturer's Suggested Retail Price plus volume discounts off multiple units.

1. **Walk Behind Products / Equipment**  
Non-Riding Type, Walk Behind, Self-Propelled Walk Behind, Push Type Brush Cutter, Hydro Walk Behind Mowers, Front & Rear Tire Tillers, Gang Pull Type, Reel, and Flail Type
2. **Mowers and Lawn / Garden Tractors**  
Lawn Tractors, Lawn & Garden Tractors, Commercial Walk-Behind Mowers, Zero-Turn Radius Mowers, Front Mowers, Riding Type with Seat, Heavy Duty, Rotary Type Riding Mowers, Front Mounted Riding Type, Zero Turn Radius Type, Stander Type, 3 Wheel Rider Type, All Terrain, Slope Mowers, Gang Mowers
3. **Handheld Equipment**  
Trimmers, Brush Cutters, Hedge Trimmers, Edgers, Pole Saws, Power Blowers (Handheld and Back Pack Types), Earth Auger Drills, Chain Saws
4. **Handheld Equipment (Other)**  
Walk Behind & Pull Type Aerators, Pluggers, Seeders, Turf Rollers, Spreaders, etc.
5. **Tractors**  
Compact Utility Tractors, Utility Tractors and Agricultural Tractors
6. **Utility Vehicles**  
Utility Vehicles (UTVs), All-Terrain Vehicles (ATV), Gators, Rangers, etc.
7. **Golf and Turf Equipment**  
Greens Mowers, Fairway Mowers, Rough, Trim and Surrounds Mowers, Bunker Rakes, Specialty Equipment
8. **Combines and Header Equipment**
9. **Cotton Pickers and Strippers**
10. **Hay and Forage Equipment**  
Round and Square Balers, Mower Conditioners, Disc Mowers
11. **Windrowers**  
Auger Platforms, Rotary Platforms, Drapers, Self-Propelled Forage Harvesters, Pull Type Forage Harvesters, Flail Chopper

	<p>12. <b>Tillage</b> Chisel Plows, Disks, Vertical Tillage, Field Cultivators, Seedbed Finishers, Moldboard Plows, Mulch Finishers, Mulch Tiller, Rippers, Nutrient Application</p> <p>13. <b>Planting and Seeding</b> Planters, Box Drills, Air Seeding Carts and Tools</p> <p>14. <b>Sprayers</b></p> <p>15. <b>Ag Management Solutions</b> GPS Products for Tractor and Implement Guidance</p> <p>16. <b>Other</b> All other grounds maintenance equipment that does not fall into previous categories.</p>
<b>Mandatory Contract</b>	This is a mandatory statewide term contract for state agencies, departments, institutions, universities, and community colleges - unless exempted by North Carolina General Statute. Additionally, non-mandatory entities, including schools and local governments, that are allowed by general statute may use this contract.
<b>Special Note</b>	<p>Users of this contract may contact <b>multiple vendors</b> for <b>best value</b>, including but not limited to:</p> <ul style="list-style-type: none"> <li>• Highest discount off MSRP</li> <li>• Delivery</li> <li>• Warranty</li> <li>• Service locations</li> <li>• Available options / features / attachments</li> <li>• Other issues important to your organization</li> </ul>
<b>Minimum Order</b>	One unit.
<b>Vendor Information, Discount / Volume Discounts &amp; Shipping / Delivery Information</b>	<p>See <a href="#">Vendor Information, Service, Warranty, and Discount / Volume Discounts</a>. Contact the vendor concerning specific equipment <b>warranty</b> information. For <b>volume discount</b> items, entities will create non-catalog orders.</p> <p>Shipping is <b>FOB Destination</b>. To determine the number of expected delivery days, see <a href="#">Vendor Information, Service, Warranty, and Discount / Volume Discounts</a>. A 24-hour notice shall be provided by the vendor prior to delivery.</p>
<b>Fire Extinguishers, Backup Alarms &amp; Strobe Lights</b>	<p>Fire extinguishers, backup alarms and strobe lights are required by all state agencies, community colleges, universities and any additional user of the grounds maintenance equipment contract.</p> <ul style="list-style-type: none"> <li>• Category 2 and 7: <b>REQUIRED</b> for ride-type only. Lever steer, zero-turn and hydrostatic transmission units are exempt from backup alarm requirement.</li> <li>• Category 5, 6, and 8: <b>REQUIRED</b></li> <li>• Category 1, 3, 4, and 10-15: Backup alarm and strobe light <b>NOT REQUIRED</b> unless standard equipment.</li> <li>• Category 16: <b>REQUIRED</b> for ride-type only.</li> <li>• Category 1, 3, 4: Fire Extinguisher <b>NOT REQUIRED</b> unless standard equipment.</li> </ul>

<b>QA Inspections</b>	<p>It is the responsibility of the receiving agency to inspect all materials, supplies and equipment upon delivery to ensure compliance with the contract requirements and specifications.</p> <p>Inspections are required for any piece of equipment.</p>
<b>E-Procurement Help Desk</b>	(888) 211-7440
<b>Contract Manager</b>	<a href="#">Austin Kiziah</a> (984) 236-0237
<b>Contract Addenda</b>	<p>2/8/2023: Updated the contact information for Hustler Turf, who was acquired by Stanley Black &amp; Decker (SBD): Brian O'Donnel to jennifer.kucera@sbdinc.com. Updated jekucera@mtdproducts.com to jennifer.kucera@sbdinc.com.</p>
	4/10/2023: Updated Contract Admin to Contract Manager Pamela Case
	4/21/2023: Contract Manager updated to Kayla Glenn
	8/21/2023: Contract Manager updated to Melissa Pressley
	11/20/2023: Contract Manager updated to Austin Kiziah.
	1/11/2024: Rearranging of products for Outdoor Equipment Distributor under manufacturer Wright Manufacturing and increase of discount under Wright from 18% to 20%.
	4/5/2024: Removal of Billy Goat as a manufacturer for Outdoor Equipment Distributors