



Pamela Cashwell  
Secretary

North Carolina  
Department of Administration  
Division of Purchase & Contract

David O'Neal  
State Purchasing Officer

**MEMORANDUM**

TO: All Purchasing Officers at State Agencies, Institutions, Community Colleges and Universities

FROM: Bahaa Jizi, Category Manager

DATE: November 10, 2021

SUBJECT: Statewide Term Contract Update

This memo includes important information regarding [Statewide Term Contract 070A – Vehicles](#).

Please see the latest [General Motors 22MY Build-Out and 23MY Start-Up schedule](#). As you are aware, the 22MY order-entry window for the majority of our product lineup was significantly abbreviated this year due to tremendous pent-up demand combined with the impact of the worldwide microchip shortage on production capabilities.

Unlike this year which saw order-entry windows for our most popular fleet products pushing all the way into August and September, this initial 23MY Start-Up schedule shows order-entry windows opening earlier in the calendar year more closely resembling 'normal' operations before the microchip shortage. While the ongoing impact of the microchip shortage is not yet known, the common consensus sees this supply constraint persisting, to an unknown degree, throughout the 2022 calendar year and again impacting 23MY production.

Please continue to monitor the published 23MY order-entry availability dates for the particular GM vehicle models utilized within your fleet and prepare as best you can to address your upcoming fleet needs as soon as order-entry opens. It is far too early in the year to know specifics regarding how long order-entry windows will remain open, allocation volumes, order-cutoffs, etc., so starting to prepare now will help to prevent being caught by surprise in the coming year.

If you have any questions or need additional information, please send an email to Bahaa Jizi at [baha.jizi@doa.nc.gov](mailto:baha.jizi@doa.nc.gov).